



# Company Profile

Lampre

Via A. Magni, 2  
20865 Usmate Velate (MB) - Italy

# Lampre, pre-coated steel

The name itself derives from the abbreviation of

**LAM**iere (“Steel” in Italian) & **PRE**rivestite (“pre-coated” in Italian)

and indicates an industrial idea dedicated to the continuous coating of rolled steel.

Lampre was founded in 1975 by Mr. **Romeo Mario Galbusera** in Usmate – Milan, and since the 1990s began its internationalization strategy aimed to get closer to local needs and to contain transport costs.



The new production plant of **Lampre Polska** brings to seven the total number of lines, of which four are in **Lampre Italy**, one in **Lampre Portuguesa** and one in **Lampre Benelux**.

The opening of **Lampre Turçelik** - the Turkish service center, and of **Lampre USA**, hub of distribution for North America, improve our ability to interpret the needs of a market in constant evolution.

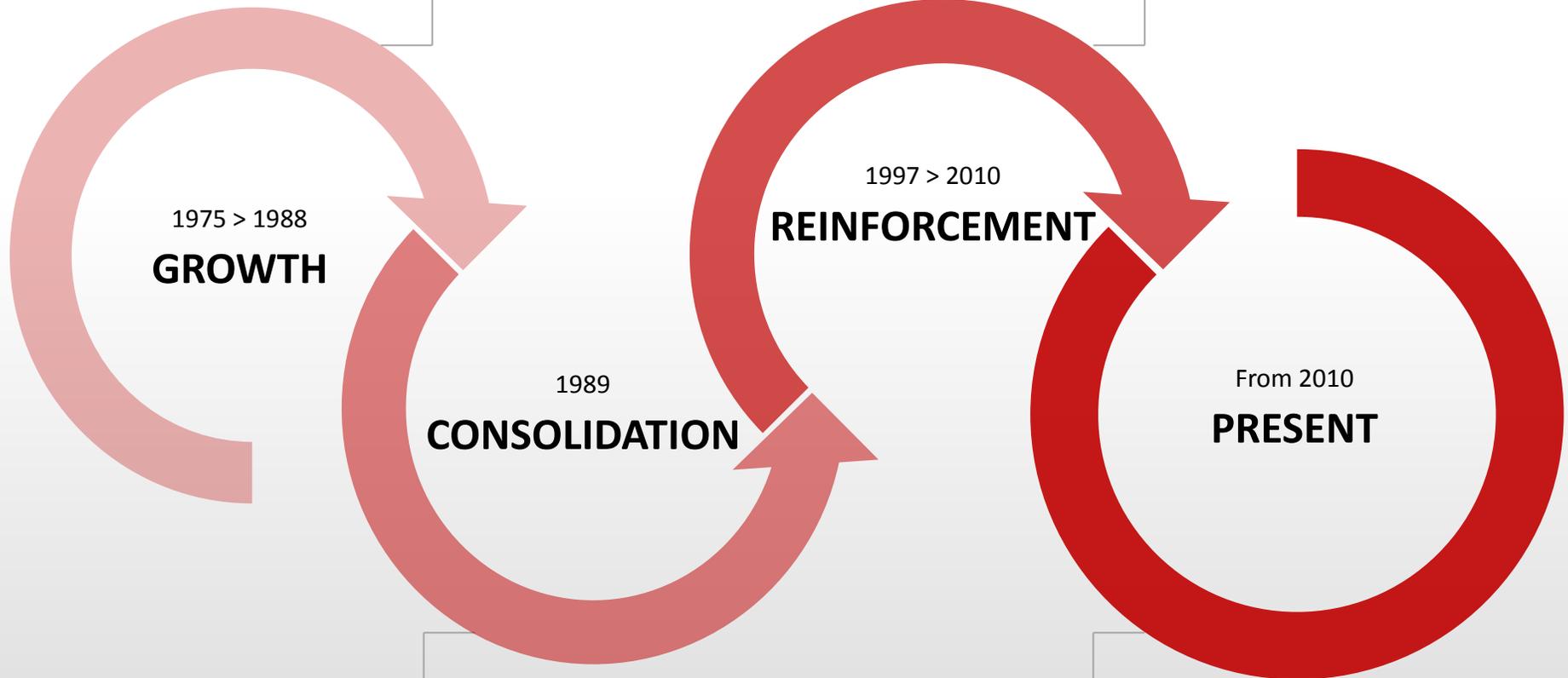
In June 2012 was born **Lampre Benelux** through the acquisition of the Skinplate® activity in Liège. It represents another important step towards the internationalization process that Lampre has been carrying out since many years.

The two Italian service centers, **Lamital** and **Lamfer**, complete Lampre’s strategic investment goal which is dedicated to meet the full needs of our customers.



Foundation of **Lampre** Srl and strengthening in the international market of pre-coated steel production.

The creation of **Lamfer**, the other Italian service center and of the new coating plant are decisive for Lampre's leading position.



Opening of **Lampre Portuguesa** and **Lamital**. Lampre is becoming a leader in Europe.

**Lampre Turçelik** and **Lampre USA** were opened.  
**Lampre Benelux** has been founded from acquisition of Skinplate®  
**Lampre Polska**, a new facility in Poland, opened in 2014.

# Lampre, Stylish Steel



Lampre believes that:

the **continuous reinvestment of resources in new technologies** and **production processes** is the foundation to **maintain** its **leadership role in the field of pre-coated metal**

The company dedicates to **R&D 5% of its staff** and **more than 3%** of the annual **turnover**. **40%** of the **R&D** investments are focused on the development of **eco-sustainable products**.

Lampre has developed into a **Worldwide Network** operating in all major global markets by providing **superior customer service** and consistent **quality products**.

Lampre has today become a **Multinational** Company but is **proud** to maintain those **principles** upon which was **founded**.

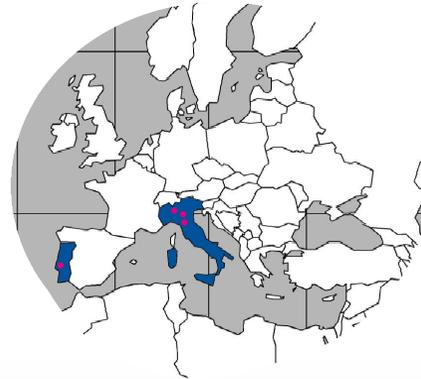
**Lampre** is also known to the public thanks to the **Professional Cycling Team** that **for 20 years** now, **bears our name on the roads all over the world**.



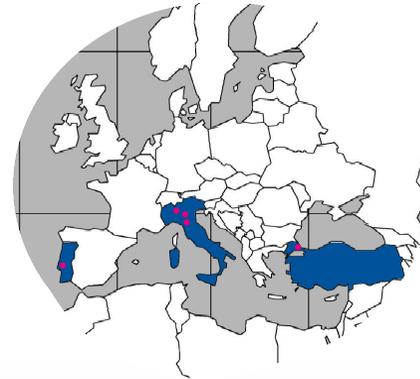
# Corporate Development - Europe



**1975**



**2000**



**2010**



**2014**

**Company 1**

Italy 1

**Companies 4**

Italy 3

Portugal 1

**Companies 6**

Italy 3

Portugal 1

Turkey 1

U.S.A. 1

**Companies 8**

Italy 3

Portugal 1

Turkey 1

U.S.A. 1

Belgium 1

Poland 1

# International Sales Network

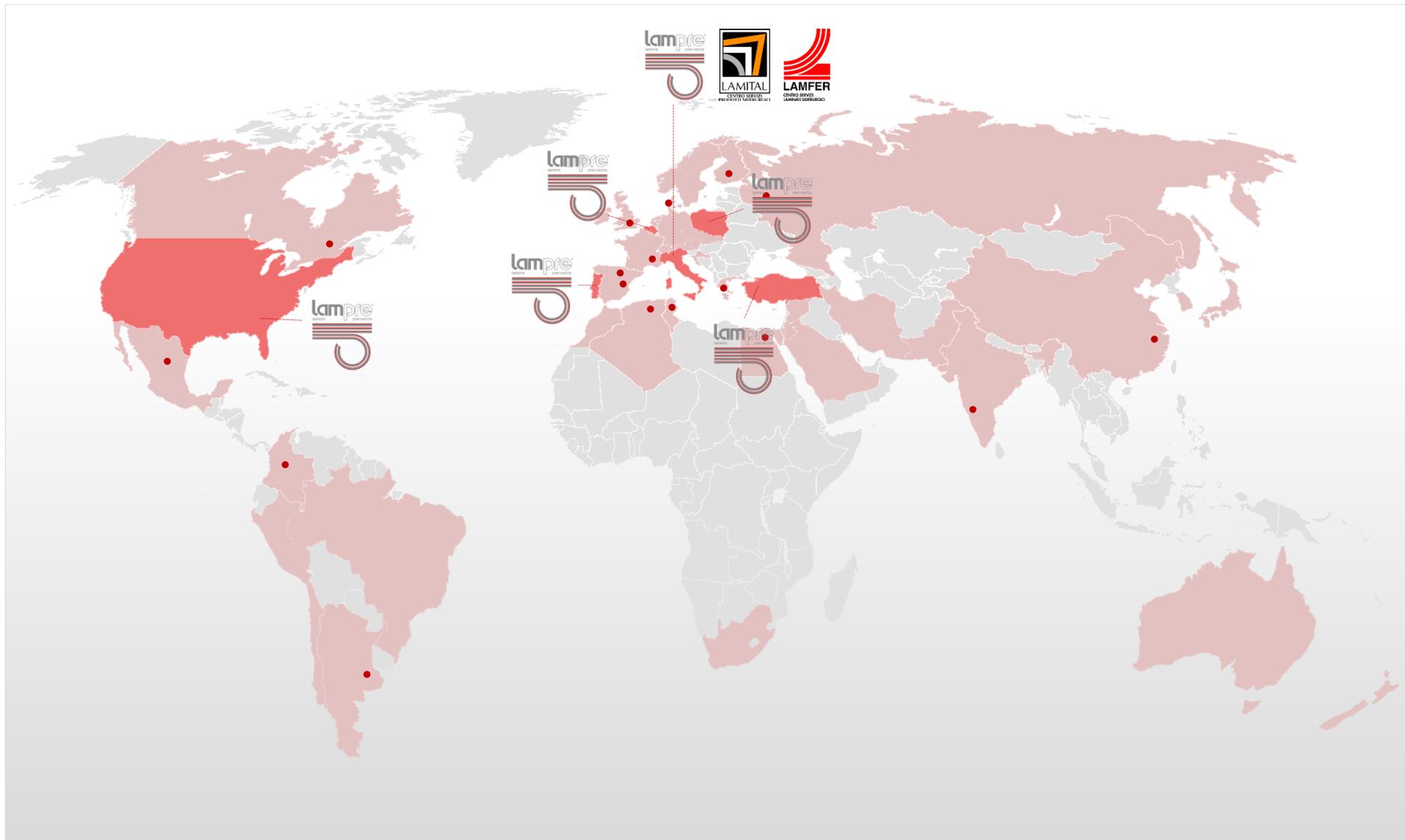
Along the years Lampre has created a very large sales network that enables the company to be present with more than 40 offices throughout the world.

With Lampre the concept of selling steel is not anymore just a set of prepackaged and static offers but it becomes an efficient and real service of counseling the customer from the phases of sampling to the perfection of the purchase order.

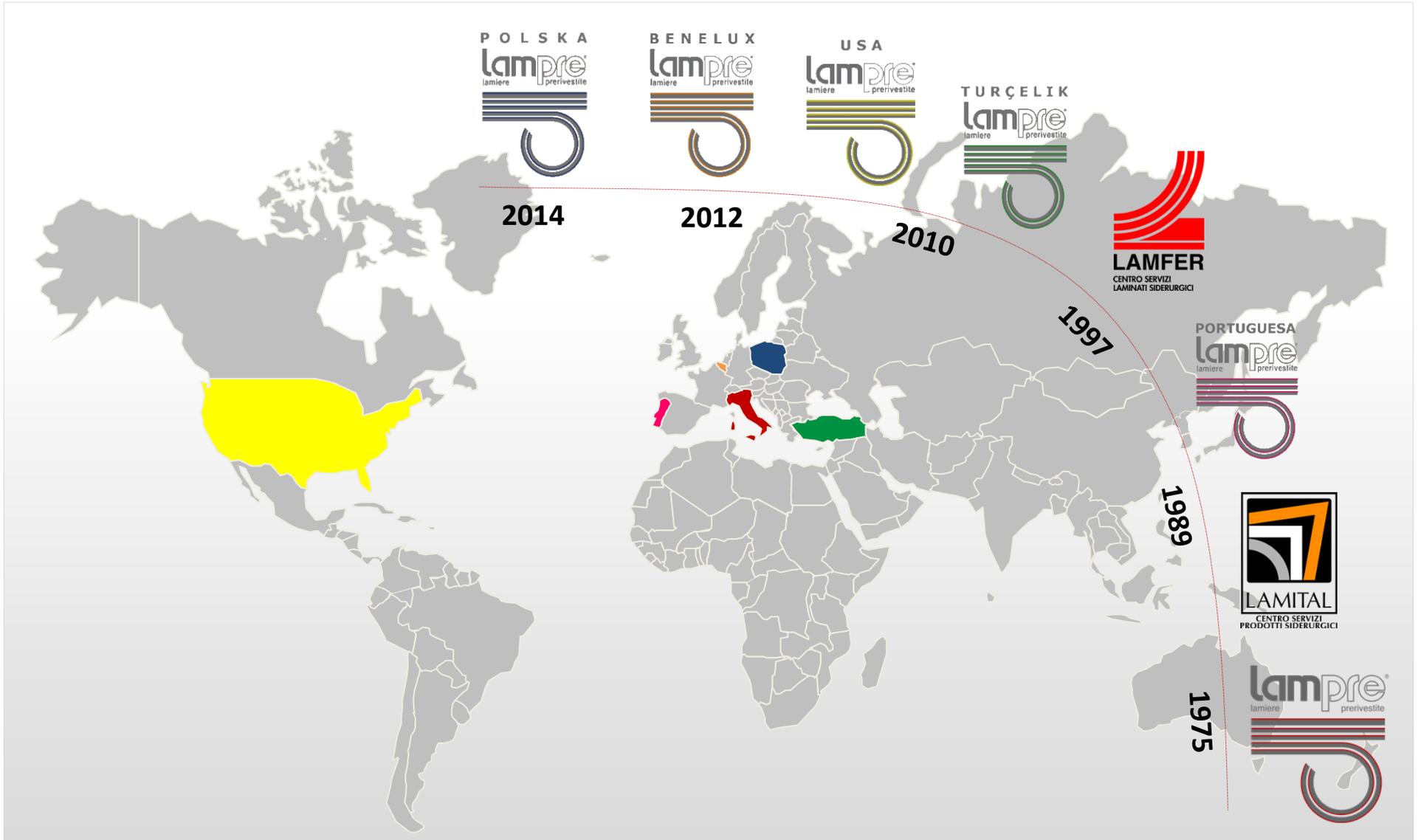
The new global Lampre sales organization is divided into five macro-regions, each one under direct responsibility of a regional director that manages the market development, sales and after sales. Our **40 worldwide managers** are fundamental in order to follow all the individual needs of each market and customer.



# International Sales Network



# International Sales Network



## PLANTS

**325.000** mq Property surfaces

**90.000** mq Production units

**7** Production lines

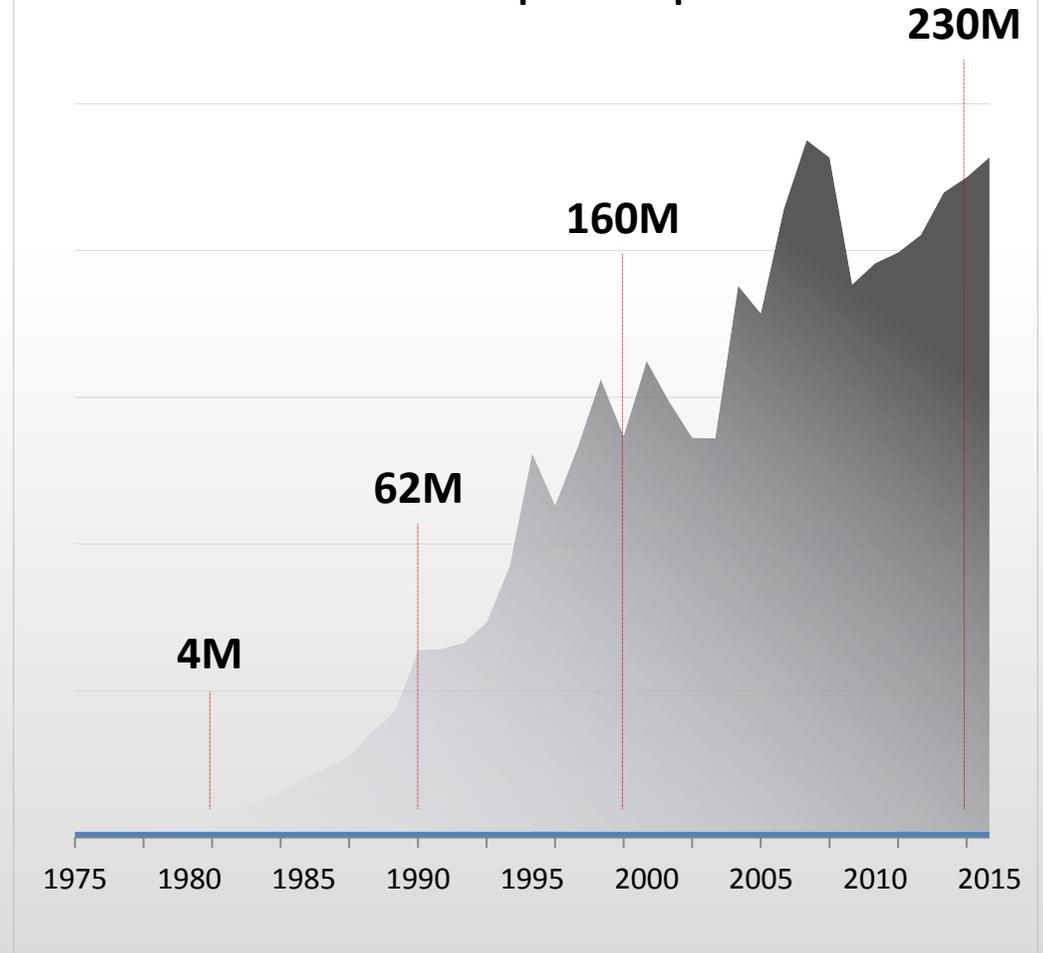
**15** Cutting/Slitting lines

## PRODUCTION

**450** different coating solutions

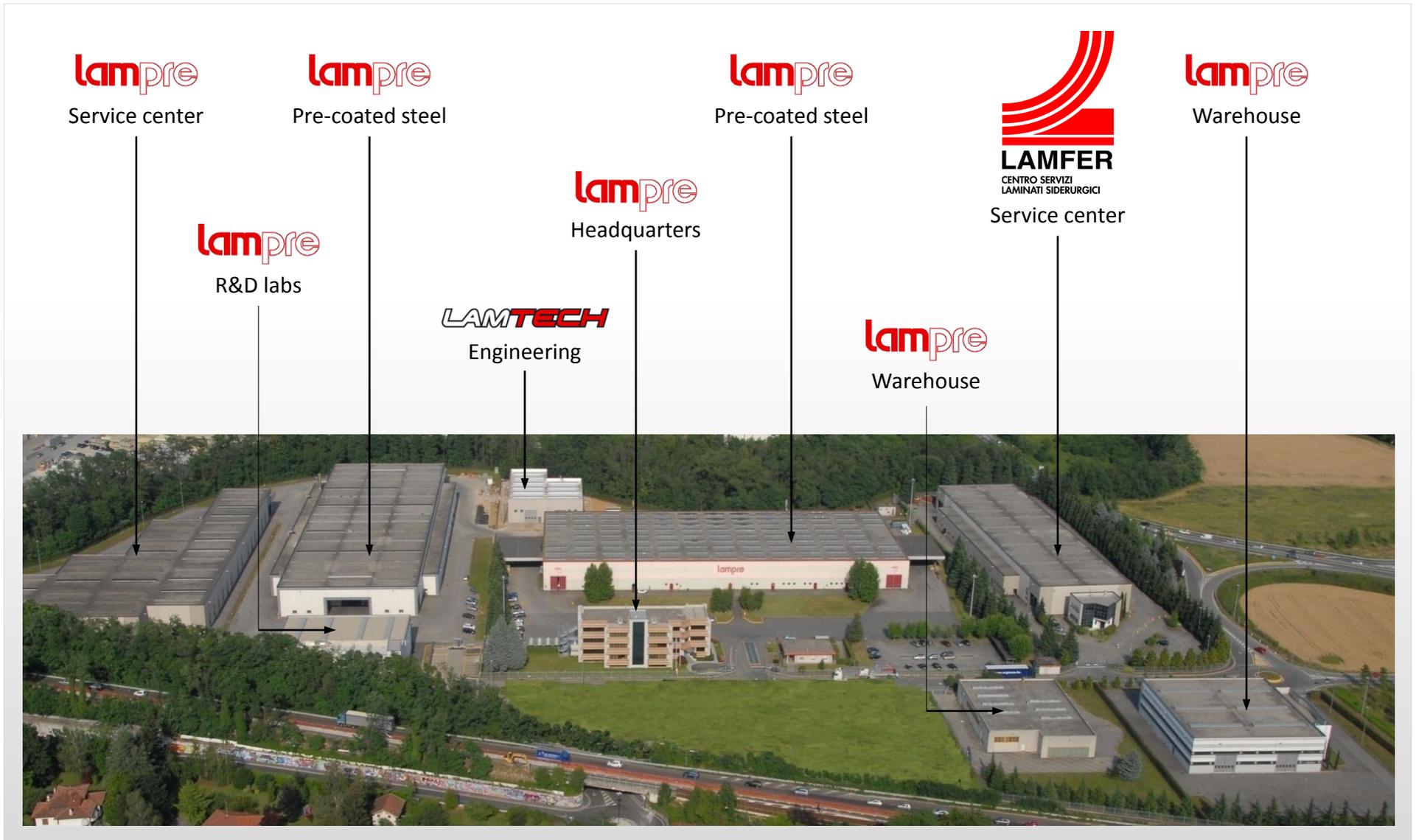
**200.000** tons Steel consumed per year

## TURNOVER EVOLUTION Lampre Group





# Lampre Italy - HQ



# Product Range



	PRODUCTION				SERVICE										ENGINEERING
	PRE-COATED				PRE-COATED				NON COATED						
	VCM	PO	PET	PPD	VCM	PO	PET	PPD	DKP	CR	EZ	AZ	HDG		
Lampre Italy	•	•	•	•											
Lampre Portugal	•	•						•					•		
Lampre Polska	•	•	•	•	•	•	•	•							
Lampre Turçelik					•	•	•	•					•		
Lampre USA					•	•	•	•							
Lampre Benelux	•	•													
Lamital								•				•	•		
Lamfer									•	•	•				
Lamtech														•	
Tib														•	

Placed in **Usmate Velate (MB) & Ronco Briantino (MB)**

## The Specialist of pre-coated steel

Lampre Italy is located North of Milan in the heart of the Italian industrial system.

The two production sites placed in Usmate Velate and Ronco Briantino, are developed on **120,000 square meters** of property.

In addition to the **Headquarters, Commercial and Operational offices**, Usmate also houses the main **Laboratories** where the products are designed and tested in order to guarantee the best quality to the customer.



Placed in **Sintra**

## A Company at the service of the Customer

Lampre Portuguesa was **created** in **1989** in order to **strengthen** the **European presence** of Lampre in the production of pre-coated rolled steel.

It represents an important reality in the Lusitanian entrepreneurship area and it has been built in a very **favorable position for export**. Its location to the north of Lisbon, near Sintra, is in fact a perfect point of departure for the **Western Europe** and **Northern destinations**, as well as for the **Overseas shipments**.



Placed in **Kutno**

## The new reality of Lampre World

Lampre Polska is the **new green field investment** of Lampre.

Poland has recently identified itself as the new frontier for some of the key areas for the Lampre products such as construction and electrical appliances. After a careful selection process, Lampre chose **Kutno** as the **ideal venue** for Lampre Polska. Situated in the center of Poland, the area **allows a rapid distribution across the country**, enabling Lampre to **strengthen** its **presence** in **Northern** and **Eastern Europe**.



Placed in **Sclessin** (Liege)

## The harbour in Northern Europe

Thanks to an important acquisition process, Lampre Benelux, located in Liège neighborhood, is operative and able to reinforce our presence in Central Europe.

The acquisition of the Skinplate® activity and the quick integration of Lampre product range, will guarantee to our customers a **wider choice** and an even **more efficient service**. Its **specific production line** is **able to laminate steel with dedicated films**: it represents a real novelty that will be added to our offer.



Placed in **Istanbul**

## Lampre Rapidity and Quality

Lampre Turçelik started its activity in January 2010, as a new service center of Lampre Group, the world leading company in pre-coated steel sector. Located in the European side of Istanbul, the service center spreads out on an area of 2.000 square meters.

Thanks to the consolidated management experience and to the efficient structure offered by the Group, Lampre Turçelik is able to offer to its customers a wide range of high-quality services and products supplied by Lampre.

With the new Lampre Turçelik investment, **customers** in the **East-European area** can have the important **advantages** of **flexibility** and **short delivery times** of goods, **without compromising** the **quality** of Lampre.



Placed in **Montgomery (AL)**

## The American hub for Lampre products

Lampre USA is the recent initiative of the world Lampre, established to become in a short time the hub for the distribution of Lampre products in North America.

Based in Montgomery, Alabama, **Lampre USA benefits from a central position among the main locations active in the steel and metal North American Industry.**

Thanks to a young and dynamic team, now customers in North America can enjoy **faster delivery times** and **local contacts** able **to counsel and suggest** the best coating solutions.



Placed in **Ronco Briantino** (MB)

## The Expertise at the service of the Customer

**Since 1989 Lamital is specialized** in the **cutting** and marketing of **flat steel products**.

Situated in Ronco Briantino, in the Lombardy Region, Lamital is the **perfect mix** between an **efficient fast service** and the **competitiveness** of the product.

The consolidated experience of the management and the constant modernization of machineries enabled Lamital to achieve a strong bond with its customers.



Placed in **Usmate Velate** (MB)

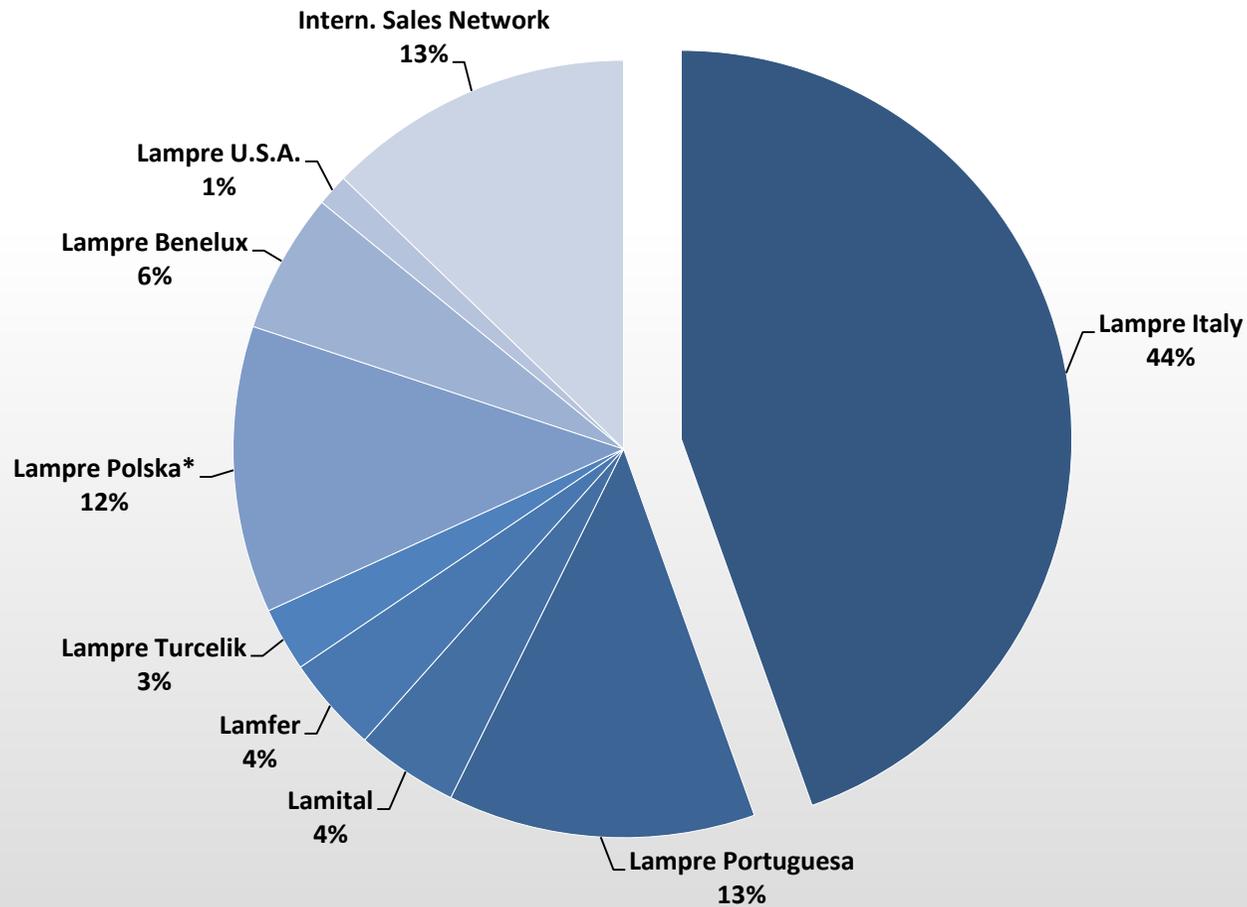
## The Quality at the service of the Customer

Lamfer was **established in 1997** with the **purpose** of **broadening** the **range of products and services offered** by the Lampre world.

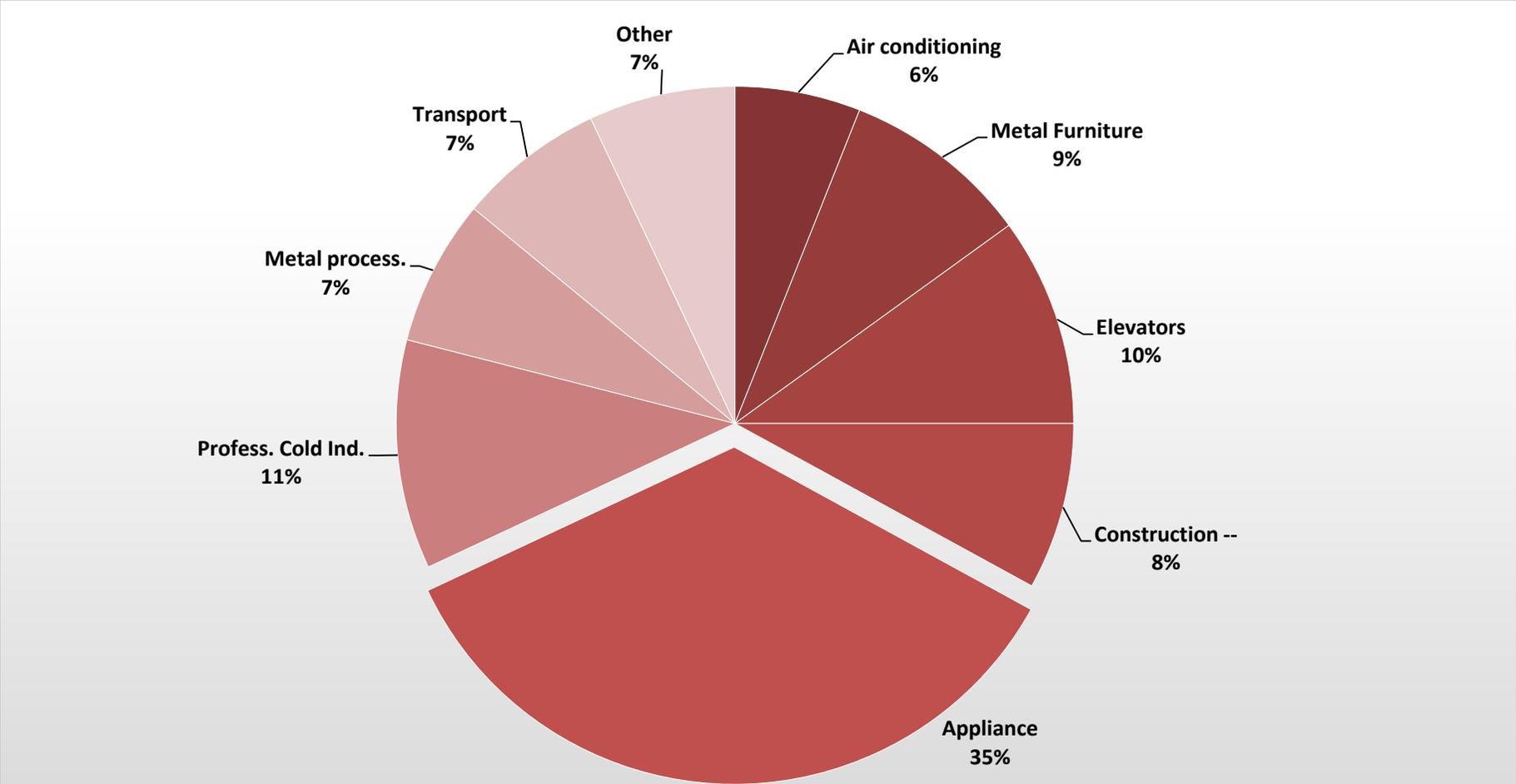
**Today Lamfer is** definitely an important **point of reference** for the customers collaborating with our company, **operating** more **as a partner** than as a simple supplier. This has enabled Lamfer to progressively succeed both **in** the **Italian** and the **Mediterranean markets**.



Lampre World can count on ~ 400 employees and collaborators

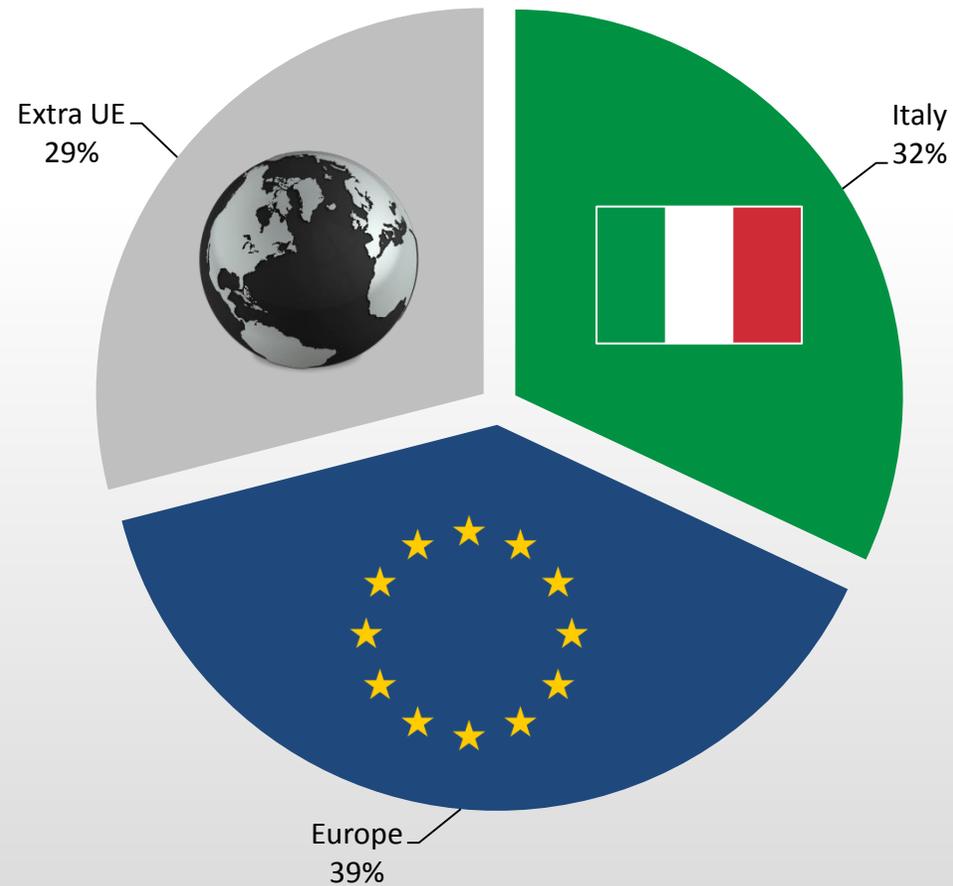


Lampre is the market leader in the European landscape of the pre-coated steel and Foil Coated Steel



# Lampre Product Destination

Lampre is dedicated to providing to customer a dedicated high quality service



## The superiority of the products is built on solid basis

Continuous study of the latest market trends and the desire to remain the leader in the field of steel coating compels us to a **continuous process** of **updating** both the **materials** and the **production lines** designed by LAMTECH, our technological hub.

**We are the only company producing pre-coated steel studying and designing our own metal coating technologies.** Our coating formulations are conceived with particular attention to the decorative aspect and the aim to obtain the **best technical, economic and aesthetic results.**

**We do not provide conventional products,** neither do we use standard coating systems.



## We create Tomorrow's solutions

Increase the competitiveness of Lampre through the development of new coating solutions, improve the quality of the materials and contribute to sustainable development through the reduction of the environmental impact, are the fundamental elements that characterize our activity of research and development.

**The R&D division is provided with modern equipment to perform meticulous tests, simulating the production process and the subsequent environmental conditions** to which the products will be subjected to.



## Besides the steel, Lampre and art.

In 2005 Lampre sponsored the interventions for the general redrawing of the Crypt in Basilica di S. Maria degli Angeli in Porziuncola - Assisi.

The new artistic and liturgical staging was realized by means of Pasquale Galbusera's works of art: a sculpture in olive wood (*Christus*) 13 m. long, an altar and an ambo in Supai stone.

The artist was already present in Basilica (which represents the heart of Franciscanism) with his *L'Albero Glorioso*, another sculpture in olive wood, placed in Cappella delle Stimmate in 2004.



**2004 L'Albero Glorioso**  
*Basilica di S. Maria degli Angeli, Assisi*



**2005 The New Crypt**  
*Basilica di S. Maria degli Angeli, Assisi*



[www.lampre.com](http://www.lampre.com)

[lampre@lampre.com](mailto:lampre@lampre.com)

TEL +39 039 674 227

FAX +39 039 675 018

# Besides the steel, Lampre and Charity.

## ■ Lampre supports the Fund for family and work

In 2009 Lampre decided to support the Fund for Family and Work created by the Archbishop of Milan, the Cardinal Dionigi Tettamanzi, in order to help families who are in a difficult economic situation because of the loss of the job caused by the crisis.



**Fondo Famiglia Lavoro**

*Dare per fare*

## • Lampre supports oncology research

For several years Lampre has appropriated a large sum of money for IEO (European Institute of Oncology) activities instead of Christmas gifts.



**IEO**

Istituto Europeo di Oncologia

## ■ Lampre helps unlucky people

Every year Lampre supports Lega del Filo d'Oro in the activities of assistance, education, rehabilitation treatment and re-integration of people who are deaf blind and have multisensory deficits.



**lega del filo d'oro**

## ■ Lampre helps African children

Lampre supports INSIEME PER COSTRUIRE (no-profit organisation) providing its materials in order to build a primary school in Kenya and also helping fund raising activities.

